

**EDUCATION:** Master of Business Administration in Finance, Georgia State University (1978)  
Bachelor of Industrial Engineering, Georgia Institute of Technology (1970)

**PROFESSIONAL MEMBERSHIP:** Institute of Electrical and Electronics Engineers

**EXPERIENCE:**

2/86-Present Executive Vice President and Principal of GDS Associates, Inc.

1/71-2/86 Mr. Daniel served as rate analyst (1971-1974), project manager (1975-1981), Group Manager - Rate and Analytical Services (1982-1984), and Assistant Vice President - Rate and Analytical Services (1985-1986) with Southern Engineering Company. Mr. Daniel was also Coordinator - Load and Energy Management Services from 1978 to 1981.

During his thirty-two (32) years experience in the electric utility industry, Mr. Daniel has consulted with utilities, government agencies, and industrial clients in thirty-four (34) states in the following areas:

Policy evaluations regarding electric industry restructuring and retail competition.

- > Mergers and Acquisitions, including market power related issues.
- > Power supply planning for generation and transmission utility systems and distribution systems.
- > Transmission access/pricing issues:
  - Negotiation of transmission arrangements (including OATT service)
  - Policy advocacy/rulemaking, including RTO development
  - Open-access transmission implementation/compliance
  - Transmission rate case litigation
  - Strategic Planning
- > Negotiation of wholesale (sales-for-resale) power supply contracts on behalf of cooperative and municipal electric power systems involving:
  - Full and partial requirements services
  - Interchange services
  - Generation support services
  - Joint ownership arrangements
- > Preparation of pooling rates for cooperative generation and transmission systems.
- > Preparation of financial forecasts and forecasts of operations for rural electric distribution and generation and transmission systems.
- > Preparation of cost-of-service studies and sales-for-resale rate studies for cooperative generation and transmission systems.
- > Preparation of retail rate studies and cost-of-service studies for rural electric distribution systems and municipal electric systems.

- > Analysis of cost-of-service studies filed by others with the Federal Energy Regulatory Commission (formerly Federal Power Commission) and various state regulatory commissions.
- > Preparation of revenue requirements studies for cooperative and municipal power systems.
- > Facilities valuation studies for property sales and condemnations.
- > Assignments in specialized areas of:
  - Industry Restructuring/Wholesale Competition/Retail Competition
  - Rate design for special loads
  - Financial requirements analyses
  - Evaluation of financing alternatives
  - Acquisition, merger and divestiture evaluations
  - Regulatory rulemaking
  - Public Utility Regulatory Policies Act of 1978
  - Cogeneration and Small Power Production
  - Territorial Integrity

**REGULATORY EXPERIENCE:**

Federal Energy Regulatory Commission (formerly Federal Power Commission) <sup>1/</sup>  
Alabama Public Service Commission <sup>3/</sup>  
Alaska Public Utilities Commission <sup>1/</sup>  
Arizona Corporation Commission <sup>1/</sup>  
Arkansas Public Service Commission  
Public Utilities Commission of the State of Colorado  
Florida Public Service Commission <sup>2/</sup>  
Georgia Public Service Commission  
Indiana Regulatory Commission (formerly Public Service Commission of Indiana)  
Kansas Corporation Commission  
Louisiana Public Service Commission  
Michigan Public Service Commission  
Mississippi Public Service Commission <sup>2/ 3/</sup>  
Public Utility Commission of Nevada  
North Carolina Utilities Commission  
Pennsylvania Public Utility Commission  
South Carolina Public Service Commission  
Texas Public Utility Commission <sup>1/</sup>  
Utah Public Service Commission  
Virginia State Corporation Commission  
West Virginia Public Service Commission <sup>2/</sup>

---

<sup>1/</sup> Including Regulatory Rulemaking  
<sup>2/</sup> Including Generic Hearings  
<sup>3/</sup> Including Restructuring and Deregulation Proceedings

**EXPERT TESTIMONY IN COURT PROCEEDINGS:**

- (1) Clay County Superior Court, Clay County, Florida
- (2) United States Federal District Court, District of Nebraska
- (3) United States Federal District Court, Anderson, South Carolina
- (4) United States Bankruptcy Court, Opelousas, Louisiana

**AFFIDAVITS IN COURT PROCEEDINGS:**

- (1) United States Federal District Court, Middle District – Alabama, Northern Division
- (2) Supreme Court of New York, Niagara County, Index No. 081556, Judge Joslin, Affidavit in Appellate Proceeding

**OTHER EXPERT APPEARANCES:**

- (1) Kansas Legislature Electric Industry Restructuring Task Force

**PUBLICATIONS**

“Joint Ownership of Transmission” - CFC Power Review - Spring 1989  
(with Robert M. Gross)  
“Long-Term Transmission Access Strategy - Do You Have One?” – TransActions,  
Vol. No. 198

**LECTURES/SEMINARS:**

- Retail Competition/Restructuring: Framing the Debate  
Florida Utility Industry Restructuring Task Force, June 9, 1998
- NRECA Restructuring Forum  
Technical Advisor to Roundtable Discussion (January 28, 1998)
- Missouri Retail Competition  
Missouri REC Managers' Conference, June 5, 1997
- Southeast Power Markets Outlook  
Southeast Power Markets, Atlanta, GA, May 21, 1997
- Open-Access Transmission: A Key to Competitive Bulk Power Markets  
1996 Strategic Planning Program, Strategic Planning Process for 1997 and Beyond,  
Alabama Electric Cooperative, Inc., July 2, 1996
- Open-Access Transmission: A Key to Competitive Bulk Power Markets  
1996 Annual Engineers Conference  
Florida Electric Cooperatives Association, May 15, 1996
- The Future: Transmission Open-Access Update; Industry Restructuring; and Strategic Planning  
SMEPA Board of Trustees Forum (1996)  
Open-Access Transmission -- The Path to Competitive Bulk Power Markets
- Status of Utility Restructuring in the U.S. and Implications for Georgia  
Georgia Public Service Commission Staff Meeting, December 18, 1995
- Unbundling Services and Rates: A Choice or a Necessity?  
Public Power: Preparing for Competition  
Infocast, Washington, D.C., November 17, 1995
- Trends in Power Supply: What's All the Change About?  
The FERC MEGA-NOPR, Privatization & Regulatory Jurisdictional Issues

- 15th Annual Southeastern Electric & Natural Gas Conference, October 10, 1995
- Transmission Access: The Path to Competition  
The Electric Cooperatives of South Carolina, Engineering & Purchasing Association Meeting, May 1995
- Transmission Access: The Path to Competition  
SMEPA Board of Trustees Forum (1994)
- The Changing Structure of Electric Utilities  
G&T Accounting and Finance Association 1994 Annual Meeting
- Surviving and Thriving as Rural (Cooperative) Energy Systems in the 90's and Beyond.  
Southeastern Power Administration Integrated Resource Planning Conference (1993)
- Transmission Access and Pricing Policies of the FERC  
National G&T Managers Association Meeting (1993)
- G&T Rate Theory: Competitive Positioning  
NRECA G&T Rate Seminar (1993)
- Transmission Strategies In A Changing Regulatory And Access Environment  
Electric Systems Planning and Operations Conference (1992)
- A Wholesale Rate Case: The Consultant's Role  
Seminole Electric Cooperative, Inc., June 1992 Employee Meeting
- The Economic Impact of Annexation On Rural Electric Systems: The Technical Perspective; and Price Alone May Not Be Good Enough! (Workshop)  
NRECA Territorial Integrity Conference (1990)
- Regulation After Refunding: Life At The FERC  
National G&T Managers Association Meeting (1989)
- Joint Ownership: A Transmission Access Alternative  
Executive Enterprises Third Annual Transmission Access And Pricing Conference (1989)
- FERC, IPPS, Etc.  
NRECA Transmission Forum (1989)
- FERC Regulation of G&Ts: Prospect and Impact  
NRECA G&T Legal Seminar (1989)
- A Review of Reality -- Cooperative/Creative Ratemaking  
NRECA 1985 Directors' Update (1985)
- Electric Rates: The Impact on Load and Energy Management  
NRECA Load Management Workshop (1980)
- AEPCO Rates: Past, Present & Future  
Grand Canyon State Electric Cooperative, Inc. Annual Meeting (1979)
- Fuel Adjustment Clauses and Rates  
Georgia Rural Electric Managers Association (1979)
- How to Distribute the Benefits of Load Management  
NRECA Load Management Conference (1979)
- Fuel Adjustments and Power Rates  
South Carolina Electric Cooperative Managers Association (1979)
- Load Management and Rates  
Indiana Statewide REC, Inc. (1978)
- The Philosophy of Setting Rates  
Cooperative Power Association (1978)
- Strategies For Load and Energy Management  
Northwest Public Power Association 1978 Directors Conference (1978)
- Capital Budgeting to Meet System Planning Needs  
APPA Accounting & Finance Workshop (1974)