



Michigan Public Service Commission
P.O. Box 30221
Lansing, MI 48909

Via email: lara-mpsc-commissioners2@michigan.gov

Re: Case #U-21534

Dear Michigan Public Service Commissioners,

I, Rick Snyder, with Kaltz Excavating Co Inc., a Michigan owner business located in Pontiac, Mi. am writing to express my support for DTE's electric rate case. DTE has a 15-year commitment to put Michigan first by prioritizing spending with in-state businesses. This commitment creates jobs and helps hard-working companies like mine succeed.

Because of DTE's investment and mentoring, we are able to provide good paying jobs for Michigan workers. We would not be as mature in our journey if it wasn't for DTE's focus on their diverse supplier mentorship program.

DTE trusts us and our Michigan employees to consistently provide a good product at a competitive price. That trust gives us the strength and incentive to invest in the partnership. Through our partnership with DTE, Kaltz Excavating Co. Inc., has grown over seventeen percent in the past year. That increase equates to about \$2 million in salaries which will flow back into the community and Michigan businesses along with another \$3 million spent one hundred percent with Michigan based businesses for material and equipment purchases made by our company.

DTE encourages us to pay it forward by doing business close to home and supporting our communities. We budget \$500 thousand for donations and various scholarships to the local communities, ranging from industry programs such as THAW to local interest groups such as Meals on Wheels. We find DTE's commitment to Michigan and Michigander's to be exhilarating and extremely rewarding.

Thank you for considering how DTE's investments and support of Michigan businesses creates a ripple effect that translates into greater prosperity in local communities.

Sincerely,

Richard B. Snyder

Richard B. Snyder
Executive Manager of Support Operations
And Strategy
Kaltz Excavating Co. Inc.